

| | A | B | C | D | E |
|----|--|---------------------|---------------------|--|------------------|
| 1 | 2018 High Level Budget Proposal | | | | |
| 2 | 2018 Expense Budget Description | 2018 Amt | 2018 Delta | 2017 Expense Budget Description | 2017 Amt |
| 3 | Lead Pastor Salary, Benefits, Support | \$94,299.29 | \$1,485.00 | Lead Pastor Salary, Benefits, Support | \$92,814 |
| 4 | Parsonage Recurring Costs | \$13,725.00 | \$2,725.00 | Parsonage Recurring Costs | \$11,000 |
| 5 | Sanctuary Manager | \$52,521.52 | -\$20,545.48 | Community Minister, Benefits, Support | \$73,067 |
| 6 | Development, Stewardship, Grant Writer, Mobile Cause (6060X) | \$36,200.00 | \$36,200.00 | n/a | |
| 7 | Guest Pastoral Program Leadership (7101-C) | \$1,600.00 | \$1,300.00 | Guest Leaders & Performers (7101-C) | \$300 |
| 8 | Worship Music Staff (7101-1C) | \$4,000.00 | -\$4,000.00 | Worship Music Staff | \$8,000 |
| 9 | Pastoral & Program Staff & Benefits | \$202,345.81 | \$17,164.52 | Pastoral & Program Staff & Benefits | \$185,181 |
| 10 | | | | | |
| 11 | Parsonage One Time Investment | \$0.00 | -\$15,000.00 | Parsonage One Time Investment | \$15,000 |
| 12 | Ministry Center: Rent, Office, Utilities, facility supplies | \$45,550.00 | \$3,500.00 | Ministry Center: Rent, Office, Utilities | \$42,050 |
| 13 | Sexton | \$11,195.60 | \$635.60 | Sexton | \$10,560 |
| 14 | Property & Liability Insurance | \$3,250.00 | \$750.00 | Property & Liability Insurance | \$2,500 |
| 15 | Facilities Operating Expenses | \$59,995.60 | -\$10,114.40 | Facilities Operating Expenses | \$70,110 |
| 16 | | | | | |
| 17 | Administration & Bookkeeping Staff | \$27,989.00 | -\$20,719.00 | Administration & Bookkeeping Staff | \$48,708 |
| 18 | Staff Training & Workers Comp (6075, 6070) | \$3,250.00 | \$0.00 | Staff Training & Workers Comp (6075, 6070) | \$3,250 |
| 19 | Legal Representation (1006) | \$2,500.00 | \$1,500.00 | Legal Representation (1006) | \$1,000 |
| 20 | Payroll Service (6060A) | \$2,500.00 | \$0.00 | Payroll Service | \$2,500 |
| 21 | Administration | \$36,239.00 | -\$19,219.00 | Administration | \$55,458 |
| 22 | | | | | |
| 23 | Marketing, branding, social media (6060Y) | \$38,250.00 | \$33,650.00 | Advertising/Marketing, (7101-B) | \$4,600 |
| 24 | Sanctuary Advertising and Marketing (7101-B) | \$0.00 | \$0.00 | | |
| 25 | Office, Printing, Hospitality (7101-A) | \$4,950.00 | \$350.00 | Office, Printing, Hospitality (7101-A) | \$4,600 |
| 26 | Lay Leadership Development (7301, 8001-1) | \$2,250.00 | \$0.00 | Lay Leadership Development (7301, 8001-1) | \$2,250 |
| 27 | Worship and Worship Rental Space (7201; excl. 7201-1C) | \$8,550.00 | \$0.00 | Worship and Worship Rental Space (7201; excl. 7201-1C) | \$8,550 |
| 28 | Subtotal Ministries/Program Delivery 'Overhead' | \$54,000.00 | \$34,000.00 | Subtotal | \$20,000 |
| 29 | | | | | |
| 30 | Arts and Inspiration (7202) | \$14,000.00 | \$600.00 | Arts and Inspiration | \$13,400 |
| 31 | Faith Development (7203) | \$12,300.00 | \$3,100.00 | Faith Development (7203) | \$9,200 |
| 32 | Outreach Tithe (8001-1, 7101-D) | \$6,569.90 | \$86.32 | Outreach Tithe (8001-1, 7101-D) | \$6,484 |
| 33 | Lakota YouthStay Ministry (7303-2) | \$40,460.00 | \$26,460.00 | Lakota YouthStay Ministry | \$14,000 |
| 34 | Other Outreach (7302, 7304, 7305, 7306, 7307) | \$2,300.00 | \$800.00 | Other Outreach (7302, 7304, 7305, 7306) | \$1,500 |
| 35 | Community Relationships (8002, 8003, 8004, 8005) | \$650.00 | \$0.00 | Community Relationships (8002-1, 8003, 8004) | \$650 |
| 36 | Subtotal Ministries/Program Delivery Direct Expense | \$76,279.90 | \$31,046.32 | Subtotal | \$45,234 |
| 37 | Ministries/Program Costs | \$130,279.90 | \$65,046.32 | Ministries/Program Costs | \$65,234 |

| | A | B | C | D | E |
|----|--|----------------------|---------------------|--|------------------|
| 2 | 2018 Expense Budget Description | 2018 Amt | 2018 Delta | 2017 Expense Budget Description | 2017 Amt |
| 38 | | | | | |
| 39 | Total Combined Expenses | | | Total Combined Expenses | |
| 40 | Pastoral and Program Staff & Benefits | \$202,345.81 | \$17,164.52 | Pastoral & Program Staff & Benefits | \$185,181 |
| 41 | Facilities Operating Expenses | \$59,995.60 | -\$10,114.40 | Facilities Operating Expenses | \$70,110 |
| 42 | Administration | \$36,239.00 | -\$19,219.00 | Administration | \$55,458 |
| 43 | Ministries/Program Costs | \$130,279.90 | \$65,046.32 | Ministries/Program Costs | \$65,234 |
| 44 | Sub Total 2018 Annual Operating Expenses | \$428,860.31 | \$52,877.44 | Sub Total 2017 Operating Expenses | \$375,983 |
| 45 | One Time Capital Maintenance on parsonage | \$50,000.00 | \$50,000.00 | | |
| 46 | One Time External Audit - every three years | \$10,000.00 | \$10,000.00 | | |
| 47 | Total 2018 Budget Proposal w/One Time Expenses | \$488,860.31 | \$112,877.44 | Total 2017 Budget Proposal | \$375,983 |
| 48 | | | | | |
| 49 | 2018 Revenue Budget Description | 2018 Amt | 2018 Delta | 2017 Revenue Budget Description | 2017 Amt |
| 50 | Pledges, Plate, Grants, Fundraising (Total 2100) | \$159,000.00 | \$95,797.62 | Pledges and Plate | \$21,702 |
| 51 | | | | UCC Grant | \$30,000 |
| 52 | Faith Formation (2200) | \$1,000.00 | na | Other Grants, Gifts, Fundraising | \$11,500 |
| 53 | Arts and Inspiration Revenue (2202) | \$12,500.00 | -\$650.00 | Arts and Inspiration Revenue | \$13,150 |
| 54 | Faith Development Revenue (2203) | \$9,720.00 | \$3,320.00 | Faith Development Revenue (Yoga, Youth) | \$6,400 |
| 55 | Recovery Ministry Revenue (2302) | \$360.00 | na | | |
| 56 | Pine Ridge & Lakota Youthstay Revenue (2303) | \$35,500.00 | \$25,000.00 | Lakota Youthstay Fees, Fund Raising and Assets | \$10,500 |
| 57 | Social Justice/Civic Engagement (2307) | \$0.00 | na | Halloween | \$500 |
| 58 | Partnerships (3000) | \$500.00 | -\$240.00 | Use of space | \$240 |
| 59 | Sub Total Sanctuary Revenue Budget | \$218,580.00 | \$124,587.62 | Sub Total Sanctuary Revenue Budget | \$93,992 |
| 60 | | | | | |
| 61 | Revenue to Expense | | | Revenue to Expense | |
| 62 | Sanctuary Revenue | \$218,580.00 | \$124,587.62 | Sanctuary Revenue | \$93,992 |
| 63 | Expenditures | \$488,860.31 | \$112,877.44 | Expenditures | \$375,983 |
| 64 | Subtotal | -\$270,280.31 | -\$11,710.18 | 2017 Revenue Required - Draw from Assets Budgeted | \$281,990 |
| 65 | Lakota YouthStay Restricted Savings Applied to Expense | \$25,163.00 | \$25,163.00 | | |
| 66 | 2018 Revenue Required - Draw from Assets Budgeted | -\$245,117.31 | -\$24,882.69 | 2017 Revenue Actual - Drawn from Assets/Investments | 270,000 |